

Delivering Value for Rheumatology

A presentation on behalf of
Abbott Immunology



Delivering value for rheumatology patients in a changing NHS landscape

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Contents

- Why is Rheumatology important to me?
- Local Situation/ Change from 2009
- Working with Rheumatologists to build the best service with the best patient outcomes?
 - How Anti-TNFs have helped to achieve outcomes
- Factors to consider when choosing anti-TNF
- How Abbott has worked in partnership

Why is Rheumatology important to me?

- Burden of saving across whole NHS
- Anti-TNFs highest spend on ex-PBR drugs
- NICE guidance
- High growth
- System inefficiencies highlighted by clinicians
- Opportunities

Benefits of commissioning RA effectively

- Early diagnosis & treatment with effective therapies
- Improve the quality of life and outcomes
- Reducing inequalities
- Increasing patient choice
- Better use of resources
- Better value for money

Commissioning Outcomes

- Clinical outcomes
 - DAS
 - BASDAI
 - PsARC
 - PASI
- Patient Reported outcomes
 - QOL
 - HAQ
 - Disability
- Managing complex patients as individuals

Local situation

- Issues with clinic availability
- Business case development
- Clinical engagement
- Patient reviews
- Clinical pharmacist input

Change from 2009

- Improved clinician engagement
- Working with PCT
- Patient outcomes focus
- Key focus for commissioning plans 2010/11
 - trust to demonstrate strategic clinical plan
- Care Pathway
- Priorities

Pressure

- NHS financial position
 - Savings Plan 2010/11
 - 15-20% saving on anti TNF budget?
- Value for Money
 - Can NHS afford it?
 - Patient Access Schemes
 - It's not just about price
- Balance of power
- Support NHS changes
- Prescribing of new drugs
 - SMC/NICE/LNDG/NPC reviews
 - Clinical freedom?
- Service improvement
 - Important patient outcomes
- Risk Management

Working with Rheumatologists

- Business Cases
 - RA current focus
- Review patients
- Clinic availability
- Dose escalation?
- Any key differences between them?
- Clinician power!

Factors to consider when choosing anti-TNFs

- Effectiveness
- Breadth of indications
- Clinical experience
- Evidence base
- Patient access schemes
- Long-term safety data
- Patient acceptability
- Are all anti-TNF's the same?

Abbott Support

- Regular update and discussion
- Budget model
- Value added services